



Identification of projects opportunities, partners and financing

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Importance of Project Interaction

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- In touch with the reality sector v.s. theoretical approach
- Keep abreast with news in the sectors
- Interaction with colleagues (locally & inter.)
- Opportunities for unique findings and new models
- Getting familiar with your colleagues and team (tasks allocation and expected delivery)
- Financial reward

- Greater visibility of the University
- Being more valued in the society

Golden Rules

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- Subscribe to as many project and financing roosters as possible (ex. EBRD procurement notice)
- UACS gives you an extra credibility (big and proven org.)
- There are project opportunities in abundance but not many have been identified
- Experts / consultants are rarely paid for their work beforehand
- Partners rarely come after you, you have to chase them
- A project identification is not a simple task
- Putting up a winning team is a delicate role
- Project preparation and gathering consortium of good partners committed to delivering results is a difficult task
- Keep you CV updated at all times, and modify it according to the current ToR

Project Opportunities - locally

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Donor Organizations

- USAID [projects](#) (AgBizz, Competitiveness and etc.)
- ADA
- GIZ
- US Embassy ([Small Grants Program](#))
- WB (Open Society Funds- global call)
- UNDP

Getting to them:

- Thru project website- usually have calls for experts or projects
- Do the work 4 somebody else (for ex. local company)

Project Opportunities – locally

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Public Administration ([ministries](#), [agencies](#))

- Follow up Official Gazette of the Republic of Macedonia
- Follow up Public Procurement WebSites
- Follow up Agencies in the areas of interest

Local Self Governments

- Follow up public calls for small projects
- Follow up calls for expert work such as strategic documents, regulations, rulebooks, projections...

Project Opportunities - locally

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Business' Associations

- Smaller associations have Need for experts in planning for business sectors
- Associations of Citizens
 - get in touch with NGO (if you have not done that yet), you add extra value to any project submitted, especially PhD individuals
 - There are numerous funding schemes for NGOs

Project Opportunities – Internationally

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- EU Funding and countries in transition funding
- Foreign Agencies Funding
- Big projects- Donor Funding (Int. experienced consortia)

EU project funding opportunities

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Three funding instruments on EU level:

- the Research Framework Programme funding research;
- the Competitiveness and Innovation Framework Programme funding innovation and; and,
- the Structural Funds and Cohesion Fund funding the Cohesion policy.

Visiting and exploring [this page is a must!](#)

EU Funding programs

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“Horizon 2020” is the new name for the future EU funding programme for research and innovation

- integrated funding system that will cover all research and innovation funding currently provided through the Framework Programme for Research and Technical Development, the Competitiveness and Innovation Framework Programme (CIP) and the European Institute of Innovation and Technology (EIT).

Check this out!

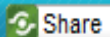


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Research Funding



7th Framework Programme (FP7)

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Previous Framework Programmes: [FP6](#) - [FP5](#) - [FP4](#)



Practical guide for EU Funding

Find your way to the right funding scheme



European Research Area (ERA)

Free movement of knowledge

European Research Area

Events

'Youth and social inclusion',
Brussels, Belgium
[\[Event Date: 2011-11-17\]](#)

'Understanding extreme
geohazards: the science of the
disaster risk management
cycle', Sant Feliu de Guixols,
Spain
[\[Event Date: 2011-11-27\]](#)

'Implementing geological
disposal of radioactive waste
technology platform's
exchange forum meeting',
Helsinki, Finland
[\[Event Date: 2011-11-29\]](#)

'Workshop on integrating
mobile devices into the car
ecosystem', Salzburg, Austria
[\[Event Date: 2011-11-30\]](#)

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Picardie in regional innovation
and technology spotlight

New regional service for
Wallonia highlights science,
technology and innovation

New mobile format puts
CORDIS News in the palm of
your hand

research*eu results magazine
October 2011 issue available

New name for the future EU
funding programme for
research and innovation

[More news](#)

Finding partners

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- Seminars, conferences, project websites (EU database of project is specific area)
- UACS partner universities
- UACS registered partners in CORDIS System (PADOR system used in process of project development)

Good luck!