

Europass Curriculum Vitae



Personal information

Surname(s) / First name(s) **VADNJAL JAKA**

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Nationality Slovene

Date of birth March 11, 1965

Gender Male

Work experience

Dates 01/2007 – present

Occupation or position held Associate professor and Director of the Scientific - Research Institute

Main activities and responsibilities Teaching Entrepreneurship, Family Business Management, Business Economics and Venture Capital, research in the fields of family business, venture capital and business education, consulting to SMEs in the fields of family business transition and raising finance. As the director of the research institute I am responsible for organizing and managing applications for tender procedures and managing of tenure procedures for teachers of GEA College.

Name and address of employer GEA College of Entrepreneurship, Kidricevo nabrezje 2, SI-6330 Piran

Type of business or sector College and training/consulting providing company

Dates 05/2006 – 12/2006

Occupation or position held Senior lecturer

Main activities and responsibilities Teaching Entrepreneurship, Family Business Management, Business Economics and Venture Capital, research in the fields of family business, venture capital and business education, consulting to SMEs in the fields of family business transition and raising finance.

Name and address of employer GEA College of Entrepreneurship, Kidricevo nabrezje 2, SI-6330 Piran

Type of business or sector College and training/consulting providing company

Work experience

Dates 09/2005 – 04/2006
Occupation or position held Assistant to director
Main activities and responsibilities Head of department of Supportive environment to SMEs.
Name and address of employer JAPTI (former SBDC), Dunajska 156, SI-1000 Ljubljana
Type of business or sector Public Agency for Entrepreneurship and Foreign Investments

Work experience

Dates 01/2003 – 08/2005
Occupation or position held Assistant to director
Main activities and responsibilities As a member of the management team and the board of the agency which was directly subordinated to government and was involved in working plans in several ministries (economy, labor, agriculture and rural development, education, science and information society) I was also co-responsible preparation of the agency's yearly plans and was involved in the teams run by relevant ministries which prepared strategies for SME development for two periods: 2000 – 2001 and 2002 – 2006, and the strategy for development of competitiveness and entrepreneurship 2007 – 2013.
I was head of department of Supportive environment to SMEs. I was responsible for management and development of the Voucher consulting scheme in Slovenia which was managed and distributed through a network of 39 local business centers. I was leading the process of preparing the integral documentation for co-financing the scheme from the European Regional Development Fund and participated in the negotiations. The scheme included tender procedure, applications, approval procedures, payments, reimbursement and control procedures. I coordinated the yearly budgeting procedures including up to four different ministries and agencies which provided resources. I also supervised programs run within agency in the field of promotion of entrepreneurship, promotion of entrepreneurial culture and internationalization. I also managed several EU-financed research and demonstration projects.
Name and address of employer Small business development centre (SBDC), Dunajska 156, SI-1000 Ljubljana
Type of business or sector Public Agency for Entrepreneurship and Small Business

Work experience

Dates 08/2001 - 12/2002
Occupation or position held Project Manager
Main activities and responsibilities Development of new financing instruments: I personally managed the launch of the first business angels' network in Slovenia and coordinated the establishment of Slovenian Venture Capital Association. Financing Innovation: I administered the financial scheme for co-financing product and service innovation development.
Name and address of employer JAPTI, Dunajska 156, SI-1000 Ljubljana
Type of business or sector Public Agency for Entrepreneurship and Foreign Investments

Work experience

Dates 02/1999 – 04/2006 (additional Employment)
Occupation or position held Senior Lecturer
Main activities and responsibilities Lectures in Entrepreneurship, Family business Management and Managerial Economics. From 2000 to 2002 I was director of GEA College Research Conference on Dynamic Entrepreneurship where my responsibility were organizing calls for papers, managing editorial boards and acceptance procedures, editing proceedings, organizing rewards etc.
Name and address of employer GEA College of Entrepreneurship, Piran, Slovenia
Type of business or sector College

Work experience

Dates 06/1991 - 07/2001

Occupation or position held Managing director and partner
Main activities and responsibilities Building constructing business
Name and address of employer Vadnjal Ljubljana d.o.o., SI-1000 Ljubljana
Type of business or sector Building and constructions

Work experience

Dates 3/1990 - 05/1991
Occupation or position held Production planning officer
Main activities and responsibilities Preparation of technology plans for production lines
Name and address of employer SCT Strojegrđanja d.o.o. SI-1000 Ljubljana
Type of business or sector Construction company (largest constructing company in Slovenia)

Education and training

Dates 2001 – 2005
Title of qualification awarded Ph. D. in Organizational and Management Science
Principal subjects/occupational skills covered Organizational and Management Science
Name and type of organization providing education and training Faculty of Economics, University of Ljubljana
Level in national or international classification Ph.D.

Education and training

Dates 1993 – 1995
Title of qualification awarded M. Sc. In Entrepreneurship
Principal subjects/occupational skills covered Organizational and Management Science
Name and type of organization providing education and training Faculty of Economics, University of Ljubljana, Slovenia, one semester at Stirling University, UK
Level in national or international classification M.Sc.

Education and training

Dates 1984 – 1989
Title of qualification awarded B. Sc. In Mechanical Engineering
Principal subjects/occupational skills covered Mechanical Engineering
Name and type of organization providing education and training Faculty of Mechanical Engineering, University of Ljubljana
Level in national or international classification B.Sc.

Personal skills and competences

Mother tongue(s) **Slovene**

Other language(s)

Self-assessment

European level (*)

English

German

French

Serbo-Croatian

Understanding		Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production	
Excellent	Excellent	Excellent	Excellent	Excellent	Excellent	Excellent	Excellent
Very good	Good	Good	Good	Good	Good	Good	Good
Good	Good	Poor	Poor	Poor	Poor	Good	Good
Excellent	Excellent	Excellent	Excellent	Excellent	Excellent	Excellent	Excellent

(*) Common European Framework of Reference for Languages

Social skills and competences HR skills, team building, work delegation, communication, public relations, lecturing etc.

Organizational skills and competences

- Connecting different projects, networking
- Leadership
- Policy making
- Team work and group leading,
- Dissemination of project activities and public awareness actions,
- Moderation of meetings, seminars and workshops

Technical skills and competences

- Designing of seminars for different levels
- 15 years of teaching experience at short seminars, undergraduate college level and postgraduate level, ability to teach in Slovene, English and Serbo-Croat language
- Preparation of feasibility studies for EU-ERDF co-financed projects (Public venture capital fund, Regional seed fund, Hospitality infrastructure etc.)

Computer skills and competences

Very good basic computer literacy (word processing, spreadsheets, presentations)

Artistic skills and competences

Drummer in a hobby-style rock band

Other skills and competences

- Membership of professional bodies:
- Member of the Senate of GEA College of Entrepreneurship (2000-2004)
 - Member of EU Commission Group for Business Angels (2004-2005)
 - Member of EU Commission Group for Business Failure Stigma (2005-2007)
 - President of the Supervisory Board of Craft-men and Entrepreneur Pension Fund (from 2004)
 - President of the Senate of GEA College of Entrepreneurship (from to 2007)
 - Head of Chair for small business economics at GEA College of Entrepreneurship (from 2007)
 - Member of Several Editorial Boards
 - Lecturer at Masters Programme Management of real-estate at European Law Faculty in Nova Gorica, Slovenia
 - Lecturer at Undergraduate Programme Entrepreneurship at Faculty of Economics, University of Ljubljana

Driving licence

Car driving licence

Key qualifications

- over 18 years of experience as project director, team leader, consultant and trainer
- extensive experience in establishment of SME national and regional agencies;
- direct experience of EU Structural Funds and as long-term advisor to a PMU;
- team leading and participation in several EU – funded projects within several programs: Interreg, Phare, Tempus, Erasmus, Leonardo, 5th and 6th Framework program;
- Experience with managing projects financed through ERDF and ESF EU structural funds
- team leading of two national scientific and research programs: Integrated analysis of SME support measures in Slovenia (2002) and The potential for venture capital funds in Slovenia (2006);
- knowledge in designing and implementation of Local and regional development programs and of national SME development programs;
- design and implementation of national SME development programs and local and regional development programs;
- expert in monitoring and evaluation exercises, training and accreditation of management consultants;
- training in business skills including business planning, financial management, business economics;
- partnership building between the public, private and NGO sectors;
- preparation of evaluations and feasibility studies for for-profit and not-for-profit sector;
- author and co-author of 7 scientific papers published in international journals, more than 40 papers published in international research conference proceedings, co-author of 5 books and author or coauthor of more than 100 professional articles;

Additional information

Include here any other information that may be relevant, for example contact persons, references, etc. (Remove heading if not relevant, see instructions)

- I was **director of the voucher based consultancy scheme in Slovenia** from 2003 to April 2006, when I left JAPT1, Public agency for entrepreneurship and foreign investments
- As the director of the voucher scheme I participated at the Stability Pact project and assisted agencies in Bosnia and Herzegovina; Serbia and Montenegro, Kosovo and Macedonia in preparations to design voucher-based consulting scheme.
- Member of several working groups on the level of the government of Slovenia (preparation of the Single Programming document for the structural funds financing, working group on establishment a public risk and venture capital fund,

Other Scientific References

Shorter periods of teaching at different Universities and colleges

- University of Tirana, Albania, Faculty of Economics, M.Sc. studies if Financial management, in total 60 hours of teaching and mentoring two M.Sc. theses in the period 2007-2008.
- University of Banja Luka, Bosnia and Herzegovina, M.Sc. studies in Entrepreneurship in the Information society, in total 50 hours of lecturing and mentoring two M.Sc. theses in the period 2007-2009.
- European Law Faculty, Nova Gorica, Slovenia, M.Sc. studies if Management of real estate property, in total 30 hours of teaching and mentoring one M.Sc. thesis in the period 2008-2010.
- University of Ljubljana, Slovenia, Faculty of Economics, M.Sc. studies in total 150 hours of lecturing in the period of 2008-2010
- International Centre for Promotion of Enterprises (ICPE), Ljubljana, Slovenia, MBA in Public Enterprise Management, in total 50 hours of lecturing at the New Venture Creation course.

Selected bibliography

1. Jaka Vadnjal: Development and Growth Orientation of Family and Non-Family Businesses. *Economic Business Review*, 2008 10 (3), ISSN 1580-0466 (indexed in IBSS). COBISS-ID 18210790.
2. Jaka Vadnjal, Blaž Zupan: The Role of Women in Family Businesses. *Economic Business Review*, 2009 11 (2), ISSN 1580-0466 (indexed in IBSS). COBISS-ID 18637798.
3. Jaka Vadnjal, Marina Letonja: Albanian Businesses in Slovenia: A Need, An Opportunity of Just a Tradition. *International Journal of Entrepreneurship and Small Business*, 2008, 8 (3), ISSN 1476-1297 (indexed in v INSPEC). COBISS-ID 512679728.
4. Jaka Vadnjal, Jurij Bernik, Andrej Baričič. Some Aspects of the Health-Care Institutions Management in Slovenia. *Organizacija* 42(3), junij 2009, ISSN 1581-1832 (indexed in INSPEC). COBISS-ID 512682372.
5. Jaka Vadnjal. Assessment of Establishment and operations under market conditions for a public equity fund. *Uprava* 7(3), november 2009, ISSN 1581-7555 (indexed in EconLit). COBISS-ID 512692340.
6. Jaka Vadnjal, Miroslav Glas: Financing of Family and Non-Family Enterprises: Is it really different? *Electronic Journal of Family Business Studies*, 2008, 2 (1), str. 39-57. ISSN 1796-9360. COBISS-ID 512605314.
7. Jaka Vadnjal: Understanding Venture Capital Role among University Incubator Companies. *Conradi Research review*. Industrial management at University of Vasa; Volume 4, Issue 2, oktober 2007. ISSN 1459-0980. COBISS-ID 512544130.
8. Jaka Vadnjal, Marjana Merkač. Management practices in family and non-family businesses. *Tudományos Közlemények*, Budapest School of Management, Volume 8, Number 17, str. 69-77. ISSN 1585-8960. COBISS-ID 512575362.
9. Jaka Vadnjal: Education and Training Needs of Family Businesses in Slovenia - Lessons Learned from Three Years's Experience. Scientific paper, UDC: 334.722.24:371.32. MER Revija za management in razvoj, urednik Janko Belak, Letnik 4, številka 1, Maribor - Gubno, Maj 2002, UDC 65.01, ISSN 1408-9343. COBISS-ID 512188290.
10. Jaka Vadnjal: Education of entrepreneurs and their growth and development attitudes. *An. Univ. "Eftimie Murgu" Reșița, Fasc. II Fac. Științe Econ. Adm.*, 2008, anul 15, nr. 1, str. 178-182. ISSN 1584-0972. COBISS-ID 512654978.
11. Jaka Vadnjal, Marina Letonja: The demand for equity capital in a transition economy. *An. Univ. "Eftimie Murgu" Reșița, Fasc. II Fac. Științe Econ. Adm.*, 2008, anul 15, nr. 1, str. 178-182. ISSN 1584-0972. COBISS-ID 512655234.
12. Jaka Vadnjal, Marina Letonja: Commercial banks and SMEs: Case of Slovenia. *Journal of Entrepreneurship and Innovation*, 2009, Vol. 1, No. 1, <http://www1.ecs.ru.acad.bg/fbm/jei/>. COBISS-ID 512785528.
13. PALČIČ, Iztok, VADNJAL, Jaka, LALIČ, Bojan. Industrial clusters in Slovenia - a success story? *Acta technica corviniensis*, 2010, tome 3, fasc. 4, str. 143-150. <http://acta.fih.upt.ro/pdf/2010-4/ACTA-2010-4-20.pdf>. COBISS.SI-ID 14381078.
14. Jaka Vadnjal: Izobraževanje podjetnikov: razvojna naravnost podjetnikov in stopnja njihove izobraženosti. *Andragoška spoznanja*, 2005, letnik 11, št. 1, str. 18 – 32. ISSN 1318-5160. COBISS-ID 512169602.
15. Jaka Vadnjal, Marina Letonja: Obstoje vrzeli lastniškega kapitala v Sloveniji. *Management*, leto 3, številka 4, zima 2008, str. 178-182. ISSN 1854-4223. COBISS-ID 2061975.
16. Jaka Vadnjal, Kasim Hadić, Tina Kociper: Posebnosti islamskega bančništva in njegovi zametki na Balkanu. *Bančni vestnik*, leto 58, številka 9, september 2009, str. 51-56 ISSN 0005-4631 (indeksirano v EconLit). COBISS-ID 18853094.
17. Jaka Vadnjal, Dejan Jelovac, Janez Damjan: Vpliv šole in okolja na odnos odraslih srednješolcev do podjetništva. *Andragoška spoznanja*, 2010, letnik 16, št. 1, str. 23 – 34. ISSN 1318-5160. COBISS-ID 512766850.
18. Jaka Vadnjal, Marina Letonja, Tina Kociper, Draško Veselinović: Odnos med bankami ter malimi in srednjimi podjetji v Sloveniji. *Bančni vestnik*, leto 59, številka 10, oktober 2010, str. 42-46 ISSN 0005-4631 (indeksirano v EconLit). COBISS-ID.